



New York State Movers & Warehousemen's Association

2019 Fall Conference October 3rd through 5th The Otesaga Hotel & Resort Cooperstown, NY



AGENDA

October 3rd

NYSM&WA Golf Outing – 12:00 pm to 4:00 pm

NYSM&WA Welcome Reception & Barbecue – 6:00 pm to 9:00 pm

October 4th

Program of Speakers – 8:00 am to 2:15 pm

Lunch – 12:15 pm to 1:15 pm

Group Activities – 2:15 pm to ???

President's Cocktail Reception – 6:00 pm to 7:00 pm

NYSM&WA Banquet & Awards Dinner – 7:00 pm to 9:00 pm

October 5th

NYSM&WA Board of Directors Meeting – 9:00 am to Noon

NYSM&WA 2019 Conference Registration Form

Program October 3, 2019

- 12:00 pm to 4:00 pm:** *NYSM&WA Golf Outing*
- 6:00 pm to 9:00 pm:** *Welcome Cocktail Reception & Barbecue*

Program October 4, 2019

- 8:00 am to 8:15 am:** *Opening Remarks/Welcome*
Lisa Rivard, President NYSM&WA
- 8:15 am to 8:30 am:** *Association News*
Bill Whalen, Executive Director NYSM&WA
- 8:30 am to 9:30 am:** *Update on Military Transportation/DP3*
Paul Milotte, AMSA
- 9:30 am to 10:30 am:** *Mergers & Acquisitions, Best Practices*
AJ Schneider, Wheaton Van Lines
- 10:30 am to 10:45 am:** **Coffee Break**
- 10:45 am to 12:15 pm:** *Industry Panel on Emerging Tech. in the Moving Industry*
Niraj Patel, MoveEasy; Mike Marxer, EWS Group;
Beau Roskow, Naglee Moving
- 12:15 pm to 1:15 pm:** **Lunch**
- 1:15 pm to 2:15 pm:** *Moving Industry Best Practices*
Panel of your peers discussing what works for them!
Hear about new revenue streams, employee best practices and more!!
- 2:15 pm to 4:30 pm:** **Join your peers on a fun afternoon!! Choose from a beer tasting and tour of Ommegang Brewery, a guided tour of the Baseball Hall of Fame or tour beautiful downtown Cooperstown's outlets and Fall Foliage!!**
- 6:00 pm to 7:00 pm:** **President's Cocktail Reception**
- 7:00 pm to 9:00 pm:** **NYSMWA Banquet & Awards Dinner**

Program October 5, 2019

9:00 am to Noon :

NYS Movers & Warehousemen's Assn Board Meeting

To reserve a room at our group rate of \$286.00 for 1 person, per room, per night or \$306.00 for 2 persons, per room, per night, please go to www.otesaga.com and enter our group code 2481344. You may also contact the Otesaga at 607-353-6906 and mention you are attending the NYSMWA event, or you can email reservation1@otesaga.com **This special group rate will be held until Monday, August 19th.**

If you don't plan on staying overnight at the hotel, **the day-guest registration fee is \$150.00, payable to NYSMWA. This fee includes lunch & cocktails on the 4th and admittance to all meetings and activities.** If you have any questions please contact Bill Whalen at 518-477-5389.

Register using this form and fax or mail to NYSM&WA by September 16th. Please call to register after this date. Fax Form to Bill Whalen at 518-477-5418 or email to wwhalen@newyorkstatemovers.com

Company _____

People Attending _____

NYSM&WA 2019 Fall Conference

Exhibitor Form

The Otesaga Hotel & Resort, Cooperstown, New York

To reserve your company's exhibit space, please complete this form and return it together with your check to NYSMWA, PO Box 4459, Halfmoon, NY 12065 **NO LATER THAN September 16, 2019.**

EXHIBITOR COMPANY

Company Name: _____

Address: _____

City: _____, State: _____, Zip: _____

Phone: _____, Fax: _____

Email: _____

Exhibitor Representative: _____

BOOTH FEE IS \$ 150.00 - This fee includes one 6' draped table, two chairs, admission to all meetings, seminars and cocktail parties for one company representative. **Room reservations for ALL ATTENDEES must be made separately with the Otesaga Hotel.** Additional personnel must register with NYSM&WA. Please list additional attendees below:

1. _____, 2. _____
3. _____

TOTAL AMOUNT \$ _____

NOTE - Due to restrictions space is limited and will be available on a first come, first serve basis.

EXHIBITOR AGREEMENT

SET-UP/TAKE-DOWN SCHEDULE - Exhibitors may begin setting up their exhibits at 8:00 AM on Friday, October 4th. Set-up must be completed before 8:30 AM. All exhibitors may dismantle their exhibit after Friday's program of speakers.

BOOTH ASSIGNMENT AND USE - NYSMWA will assign all booth spaces on a "first come" basis upon receipt of full payment. Each exhibit booth will include a 6' draped table, two chairs. No materials are to be attached, in any manner, to the walls, floors, ceilings, columns, furniture or fixtures, unless authorized in writing by the Otesaga Hotel, Cooperstown, New York.

EXHIBIT LIABILITY, SECURITY AND INSURANCE - The Exhibitors property is shown at their own risk and hazard, and neither the Otesaga Hotel, Cooperstown, New York, its representatives nor NYSMWA shall assume responsibility thereof. The Exhibitor shall assume all responsibility for any losses incurred due to accident, fire, theft, flood, lightning, acts of God or any other incident beyond the control of the Hotel and the Association. All Exhibitors shall assume full liability of and shall hold the Hotel and NYSMWA harmless from any and all claims arising from any act or omission on the part of the Exhibitor, its employees or agents.

NYSM&WA 2019 Fall Conference

Sponsorship Form

The Otesaga Hotel & Resort, Cooperstown, New York

For your EXCLUSIVE or JOINT SPONSORSHIP you will receive

1. Verbal recognition at the event from the presiding officer
2. Recognition on the website as a major sponsor of the Event

Company Name: _____

Address: _____

City: _____, **State:** _____, **Zip:** _____

Phone: _____, **Fax:** _____

Email: _____

Ordered By: _____

EVENT SPONSORSHIPS SHOULD BE RECEIVED NO LATER THAN September 16, 2019

1. Thursday Afternoon Welcome Reception
 Joint Sponsorship \$ 1,500 Exclusive Sponsorship \$ 3,000
Friday Morning Coffee Break & Program of Speakers
 Joint Sponsorship \$ 1,000 Exclusive Sponsorship \$ 2,000
2. Friday Evening Reception & Banquet Dinner
 Joint Sponsorship \$ 2,000 Exclusive Sponsorship \$ 4,000
3. Saturday Morning Coffee Break & Board Meeting
 Joint Sponsorship \$ 500 Exclusive Sponsorship \$ 1,000

Check Payment Information -

Mail Registration Form & check to New York State Movers & Warehousemen's Association, PO Box 4459, Halfmoon, NY 12065 no later than September 16, 2019, or contact NYSMWA at 518-477-5389 to pay by credit card.